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FAIRCHILD HILLER
HILLER AIRCRAFT DIVISION

24 August 1966
Refer To: HDP-86-4489

Air America, Inc.
815 Connecticut Avenue, N. W.
Washington, D. C. 20006

Attention: Mr. George A. Doole, Jr.

Subject: Heli-Porter Aircraft

Dear Sir:

Now that Air America has received the eight (8) aircraft under our agreement, we at Fairchild feel that the opportunity presents itself to wish Air America every success with the aircraft. In accordance with your request concerning the option for additional kits, our present schedule as given to you appears at this time to still be valid. Every effort will be made to hit the delivery schedule as presented in our letter to you of 4 August.

Concerning your inquiry relative to the purchase of additional aircraft, I wish to advise that the first two aircraft of our production schedule have been completed and that the third aircraft has been scheduled to go to Intermountain. The fourth aircraft is planned to be a demonstrator and it is expected that the fifth will be leased. The above is provided as background information. We are presently unsure of aircraft numbers 6, 7 and 8. These aircraft are scheduled for completion in the months of October and November. We cannot, however, offer these aircraft to Air America at this time since there is a possibility that the aircraft will be furnished to the USAF. In the event this is not the case, we would be delighted to make them available to Air America with the Garrett powered engine at \$95,000 each. It is expected from past experience that the options that Air America normally desires would cost approximately an additional \$4,000. In the event the aircraft are furnished to the Air Force, we expect to have three additional aircraft available prior to the end of this year. Should Air America desire these aircraft, the planned schedule is as follows: 28 November 1966, 9 December 1966 and 22 December 1966.

Should your office determine that Air America has a need for additional aircraft and that this need must be fulfilled prior to the end of Calendar Year 1966, it is requested that you contact the undersigned within thirty (30) days. If I am so contacted, I will make every effort to adjust existing schedules with a view towards endeavoring to satisfy Air America's needs.

In closing, we would again like to thank you for your purchase and to offer our assistance in the future.

Very truly yours,

FAIRCHILD HILLER CORPORATION
HILLER AIRCRAFT DIVISION

APPROVED FOR RELEASE ☐
DATE: 24-Sep-2009

CJY:sb

605 SOUTHLAWN LANE, ROCKVILLE, MARYLAND

TELEPHONE: AREA CODE 301, 762-0100

Carl J. Young